

Commission Summary Document

EUI Private Wealth Ltd (“EUI”) acts as an intermediary between you, the client and the product producers/providers with whom we place business.

Background:

Pursuant to provision 4.58A of the Central Bank of Ireland’s September 2019 Addendum to the Consumer Protection Code all intermediaries must make available in their public offices, or on their website if they have one, a summary of the details of all arrangements for any fee, commission, other reward or remuneration provided to the intermediary which it has agreed with its product producers.

What is commission?

For the purpose of this document, commission is the payment earned by our firm for work undertaken on behalf of both the provider and the client. The amount of commission is generally directly related to the quantity or value of the products.

There are different types of commission models:

- Single commission model: where payment is made to the intermediary shortly after the sale is completed and is based on a percentage of the either the premium paid, amount invested or amount borrowed (Mortgages).
- Trail/Renewal commission model: Further payments at intervals are paid throughout the life span of the product.

Investments:

Investment firms, which fall within the scope of the European Communities (Markets in Financial Instruments) Regulations 2007 (the MiFID Regulations), offer both standard commission and commission models involving initial and trail commission. Increments may be based on a percentage of the investment management fees, or on the value of the fund.

Fees:

The firm may also be remunerated by the product producer such as policy fee, admin fee, or in the case of investment firms, advisory fees.

Life Assurance/Investments/Pension products

For Life Assurance products commission is divided into initial commission and renewal commission (related to premium), fund based or trail relating to accumulated fund.

Trail commission, bullet commission, fund based or renewal commission are all terms used for ongoing payments. Where an investment fund is being built up though an insurance-based investment product or a pension product, the increments may be based on a percentage of the value of the fund or the annual premium. For a single premium/lump sum product, the increment is generally based on the value of the fund.

Examples of products include Life Protection, Regular Premium Life Assurance Investments, Single Premium (lump sum) Insurance-based Investments, and Single Premium Pensions

Other Fees, Administrative Costs/ Non-Monetary Benefits:

The firm may also be in receipt of non-monetary benefits such as:

- Attendance at product provider seminars
- Assistance with Advertising/Branding

Please note that EUI is precluded from accepting free hospitality such as golf trips and tickets to sporting events. Further detail on the providers we work with, the products we sell and the maximum commissions available to us are outlined below. Please note that these are merely the maximum amounts payable and may not apply to you. Our clients are advised of the specific commission payable in advance of any financial product being put in place for them.

CONEXIM PLATFORM:

DEDUCTION AND REMITTANCE OF ADVISORY FEES

Please note that all fees and commissions processed on the Conexim Platform meet the definitions required to be considered 'independent advice' as defined under the MiFID Regulations and the Consumer Protection Code 2012 (as amended).

Accounts on the Conexim Platform are legally and beneficially owned by the client in the case of Personal, Joint and Corporate Accounts, and beneficially owned by the client in the case of Trust based accounts (e.g. where the Trustee is the legal owner). Under Central Bank of Ireland guidance, in the case of single member pension schemes, the firm looks through to the underlying beneficiary in terms of conduct of business rules under MiFID.

When a client opens an account on the Conexim Platform, the client states on the application form that: "The charges payable to my financial advisor which will be levied and deducted from my account are X%/€X Implementation, X%/€X Annual Charge. I hereby consent to the deduction of these charges from my account(s)." From the above, the client agrees to a specified fee payable to their financial advisor (not Conexim), and also agrees for it to be deducted from their accounts and paid to their financial advisor – i.e. Conexim are acting on the client's behalf in paying the advisor the fee from the client's assets. The narrative on the client account when deductions are made, separate the Conexim Platform fee from the advisor fee, and they are recorded separately in the books and records of the firm.

Conexim does not set the level of remuneration payable to a financial advisor – it is agreed between the client and the advisor. Conexim therefore is collecting what is clearly identified as a standalone advisor charge and remitting it to the advisor from the client account, based on a fee level agreed between the advisor and the client when using the Conexim Platform. This advice may be provided on an independent or non-independent advice basis by the advisor, but in no cases do Conexim and the advisor have bundled fee arrangements.

For the avoidance of doubt, Conexim does not pay any remuneration to advisors for account referrals, persistency lapse rates, volume considerations, soft commissions or other metrics, and as there are no 'lock in periods' for investments on the Conexim Platform - there are no exit penalties, clawbacks or other detrimental fees levied on redemption or account closure.

Omnium Platform

The charges levied by the Company will be agreed with you prior to activating your account or prior to us accepting an order/instruction from you.

Charges are as agreed and as detailed on the application form.

Advisor Implementation Charges will be calculated, collected and paid to the advisor once cleared funds are received into the Pershing account.

Advisor Ongoing Charges –This charge will be calculated, collected and paid to the advisor monthly from the Pershing account.

Administration and Global Custody charges will be combined and appear on your Pershing account as ‘Platform Charges’.

Administration and Global Custody charges are collected each month by calculating 1/12th of the annual charge against the value of assets in your Pershing account on the 20th day of each month, subject to any minimum charge stated.

Omnium Investment Platform do not pay a remuneration fee to advisors.

INDEPENDENT TRUSTEE COMPANY:

ITC pension products governed by the CPC are listed below. The fees payable are divided between fixed percentage fees and fees that are variable and agreed by the advisor with the client at the time the pension scheme is being established.

CPC Related Pension Product	Implementati on Fee	Annual Management Charge	Other Commissions/ Remuneration
ITC PRSA 1	0%	Variable	None
ITC PRSA 2	0%	Variable	None
ITC PRSA 3	0%	Variable	None
LEAP PRSA 1	0% - 3%	1%	None
LEAP PRSA 2	0% - 3%	0.75%	None
LEAP PRSA 3	0% - 3%	0.5%	None

Pension Arrangement	Implementation Fee	Annual Management Charge	Other Commissions/ Remuneration
ITC SSAS (Small Self-Administered Scheme)	Variable – as agreed with the client	Variable – as agreed with the client	None
ITC Buy out Bond (BOB)	Variable – as agreed with the client	Variable – as agreed with the client	None

ITC ARF (Approved Retirement Fund)	Variable – as agreed with the client	Variable – as agreed with the client	None
ITC AMRF (Approved Minimum Retirement Fund)	Variable – as agreed with the client	Variable – as agreed with the client	None
LEAP Small Self-Administered Scheme (SSAS)	Variable – as agreed with the client	Variable – as agreed with the client	None
LEAP Buy out Bond (BOB)	Variable – as agreed with the client	Variable – as agreed with the client	None
LEAP Approved Retirement Fund (ARF)	Variable – as agreed with the client	Variable – as agreed with the client	None
LEAP Approved Minimum Retirement Fund (AMRF)	Variable – as agreed with the client	Variable – as agreed with the client	None

In addition, ITC provides a range of products and services that are not covered by the CPC but where payment is facilitated by ITC. ITC does not set the level of remuneration payable to a financial advisor – it is agreed between the client and the advisor. Details of fees are outlined below.

DAVY SELECT:

Davy Select make payments to Intermediaries that help to start or maintain a business relationship between Davy and its clients where Davy are satisfied that there is an enhancement to the client by virtue of the breath of financial instruments available to you for investment. Davy may make initial payments to an Intermediary, representing a maximum of 2.00% of the net aggregate sum of cash and/or assets introduced less cash and/or assets withdrawn by clients introduced by an Intermediary in each calendar month. Davy may also make ongoing payments to an Intermediary of a maximum of 0.5% per annum of the total value of cash and/or assets in accounts introduced by the Intermediary at each month end.

Davy make minor non-monetary benefits to Intermediaries by way of co-branded Davy brochures in respect of Davy's investment service offerings and/or relating to financial instrument and/or by providing individual Intermediary training, group presentations and/or intermediary conferences.

The table below outlines commission details for Davy Select product.

Product	Initial Payment	Ongoing Payment	Other Commissions/ Remuneration
Approved Retirement Fund (ARF) Account	0.50%	0.50 %	None
Approved Minimum Retirement Fund (AMRF) Account	0.50%	0.50 %	None
Executive Pension Portfolio (EPP) Account	0.50%	0.50 %	None
Personal Retirement Savings Account (PRSA) Account	0.50%	0.50 %	None
Personal Retirement Bond (PRB) Account	0.50%	0.50 %	None
Trading Plus Account	0.50%	0.50 %	None

Aviva Life & Pensions Ireland DAC
Maximum Commissions Payable

Flexible Protection, Mortgage Protection Plan, Personal and Executive Pension Term Assurance

-	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7+
Rate Range	22% - 150%	3% - 22%	3% - 22%	3% - 22%	3% - 22%	3% - 22%	3% - 22%

Personal & Executive Income Protection & Wage Protector

-	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7+
Rate Range	30% - 200%	15% - 30%	15% - 30%	15% - 30%	3% - 30%	3% - 30%	3% - 30%

Heritage Aviva Product

Single Contribution Pension	Initial	Trail	Bullet
Default	n/a	n/a	n/a
Max	5%	1%	n/a

Single Contribution PRSA	Initial	Trail	Bullet
Default	n/a	n/a	n/a
Max	4%	0.50%	n/a

Approved (Minimum) Retirement Funds	Initial	Trail	Bullet
Default	n/a	n/a	n/a
Max	5%	1%	n/a

Annuities	Initial	Trail	Bullet
Default	2%	n/a	n/a
Max	3%	n/a	n/a

Investment Bonds	Initial	Trail	Bullet
Default	n/a	n/a	n/a
Max	5%	1%	n/a

Investment Only	Initial	Trail	Bullet
Default	n/a	n/a	n/a
Max	1%	1%	n/a

Regular Contribution Pension	Initial	Trail	Bullet
Default	n/a	n/a	n/a
Max	15%	1%	40%

Regular Contribution PRSA	Initial	Trail	Bullet
Default	n/a	n/a	n/a
Max	22.50%	0.50%	n/a

Savings Plan	Initial	Trail	Bullet
Default	n/a	n/a	n/a
Max	15%	1%	n/a

Heritage Friends Product

Single Contribution Pension	Initial	Trail	Bullet
Default	n/a	n/a	n/a
Max	5%	0.75%	n/a

Single Contribution PRSA	Initial	Trail	Bullet
Default	n/a	n/a	n/a
Max	7.5%	0.25%	n/a

Approved (Minimum) Retirement Funds	Initial	Trail	Bullet
Default	n/a	n/a	n/a
Max	5%	0.75%	n/a

Annuities	Initial	Trail	Bullet
Default	2%	n/a	n/a
Max	3%	n/a	n/a

Investment Bonds	Initial	Trail	Bullet
Default	n/a	n/a	n/a
Max	4%	0.75%	n/a

Investment Only	Initial	Trail	Bullet
Default	n/a	n/a	n/a
Max	5%	0.75%	n/a

Regular Contribution Pension	Initial	Trail	Bullet
Default	n/a	n/a	n/a
Max	25%	0.75%	n/a

Regular Contribution PRSA	Initial	Trail	Bullet
Default	n/a	n/a	n/a
Max	17.50%	0.25%	n/a

Savings Plan	Initial	Trail	Bullet
Default	10%	n/a	n/a
Max	10%	0.75%	n/a

Group Life

-	Year 1	Year 2
Default	Flat commission of either 0% or 6%	0% or 6% each year thereafter
Max	6%	6%

Group Income Protection

-	Year 1	Year 2
Default	Flat commission of either 0% or 12.5%	0 or 12.5% each year thereafter
Max	12.5%	12.5%

Zurich Life Assurance plc

Single contribution products (Pensions, Investments)

	Up front commission	Trail commission
Single Contribution Pension		
Max	5.0%	0.50%
Single Contribution PRSA (Standard)		
Max	5.0%	0.00%
Single Contribution PRSA (Non-Standard)		
Max	5.0%	0.50%
Approved (Minimum) Retirement Funds		
Max	5.0%	0.50%
Annuities		
Max	3.0%	N/A
Investment Bonds		
Max	5.0%	0.50%
Trustee Investment Plans		
Max	5.0%	0.50%

Commission clawback:

Commission clawback typically does not apply on single contribution products

Regular contribution products (Pensions, Savings)

	Initial commission	Renewal / Bullet Commission	Trail commission
Regular Contribution Pension			
Max	20.0%	3.0% renewal	0.50%
Regular Contribution PRSA (Standard)			
Max	5.0%	5.0% renewal	0.0%
Regular Contribution PRSA (Non-Standard)			
Max	5.0%	5.0% renewal	0.50%
Savings Plan			
Max	15.0%	1.0% renewal	0.50%

Commission clawback:

Commission clawback applies over a 4 year period for all initial commission.

Commission clawback also applies over a 4 year period for any bullet commission noted.

Individual Protection

Guaranteed Term Protection & Guaranteed Mortgage Protection

	Yr1	2 – 10	11+
Max	100%	12%	3%

Commission clawback:

Commission paid in year 1 is earned over a 12 month period.

Guaranteed Whole of Life

	Yr1	2 – 5	6+
Max	90%	18%	3%

Commission clawback:

Commission paid in year 1 is earned over a 12 month period.

Income Protection

	Yr1	2 - 6	7 +
Max	90%	18%	3%

Commission clawback:

Does not apply. Commission is paid as premiums are received.

Group Protection

Group Life Cover

	Yr1	2	3
Max	6.0%	6.0%	6.0%

Commission clawback:

Does not apply. Commission is paid as premiums are received.

Group Permanent Health Insurance & Group Serious Illness Cover

	Yr1	2	3
Default			
Max	12.5%	12.5%	12.5%

Commission clawback:

Does not apply. Commission is paid as premiums are received.